

Simplicity Equals Savings

	Competitor Build Your Own Labor Requirements	Oracle Database Appliance	Labor Savings (OPEX) Over 3 Years
Initial Deployment	Sizing, ordering, researching best practices, assembling, installing, patching, configuring, testing unique configuration, resolving issues	Order Database Appliance and run one command	\$13,860
Maintenance	Research patch dependencies, locate patches, test unique configuration	Run one Command	\$41,160
Support	Troubleshoot configuration with support, locate log files, file SR	Run one Command	\$12,600

~ 70K OPEX savings per system